JPL Information Services

Vendor Management

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What is Vendor Management?

- Vendor Management is a process that allows the JPL IT Community to take advantage of ideas, innovation, best practices and cost benefits from industry.

- Vendor Management will start to eliminate the process of individual suppliers "selling" or influencing individual pockets of IT users at JPL.

- Vendor Management will put in place consistent measurements for all suppliers and subcontractors to ensure that JPL receives good value in terms of service and cost.

Why is Vendor Management Important? JPL OCIO Vision

- Provides the Office of the CIO insight into all of the subcontractors that provide IT to JPL

- Provides the Office of the CIO insight into all of the suppliers that want to provide IT to JPL

- Allows the Office of the CIO to ensure that IT spending is appropriate and not duplicated

- Encourages a competitive environment for IT products and services

- Allows the Office of the CIO to encourage IT innovation from Industry

Vendor Management Metrics and Measurement

- **IT Subcontractor Performance**
  - ◆ Market Rate Pricing (Labor)
  - ◆ Most Favored Pricing (Licenses and commodities)
  - ◆ Prompt and Accurate Billing
  - ◆ Company Depth and Reach Back

- **IT Contracts Consolidation**
  - ◆ Streamline delivery of IT Services
  - ◆ One Product, One Subcontract

- **IT Technology Consolidation**
  - ◆ Governance driven by Business Cases